



Wm. R. Smith Realty

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December 11, 2000

Andre L. Beaudoin
I AM Enterprises
38 Country Lane
Meriden, CT 06451

Dear Mr. Beaudoin

Your "Convictable Commitment" presentation and exercises were not only motivational but effective. During your session I committed to taking a computer course that I am now registered for.

Please contact me. I would like to discuss your making the same or a similar presentation to the Realtors and Sales Associates in my office.

Sincerely,

A handwritten signature in blue ink that reads "Bill Smith".

Bill Smith
Broker / Owner
Century21
Wm. R. Smith Realty